



**FOR IMMEDIATE RELEASE**

**CONTACT:** Meghan Davignon  
612-767-6701 Ext. 22  
meghan@bromelkamp.com

### **Now Is the Time! Move From Installed to Cloud-Based Software**

**Minneapolis, MN; August 31, 2017:** Foundations and grantmakers who utilize an integrated software package for their work easily recognize the value proposition. They work quicker, they have easy access to data to analyze their grantmaking or endowment growth, and they can track relationships and share information without ever printing a paper report. This type of software has been available for decades, what's new is the ability to use the latest technology from the cloud. No server needed, just the internet.

The McGregor Fund moved from First Pearl, an installed database, to First Akoya.net, a cloud-based solution in 2014. At the time, the foundation was in search of an integrated cloud-based solution that would create efficiencies so they could focus on the work of funding grants that improved their community. First Pearl and First Akoya.net are products of Bromelkamp Company LLC. A forerunner in providing software solutions to foundations and grantmakers, Bromelkamp continues to lead the way developing software that meets foundation best practices with cloud-based technology, encompassing robust CRM and grants management. Bromelkamp is known for its comprehensive understanding of grantmaker's missions, and for using that knowledge to bridge their clients with the software functionality.

Ms. TeQuion M. Brookins, The McGregor Fund's Finance & Operations Officer reflects on choosing the software stating "After years of using First Pearl, the McGregor Fund made the decision to move to Bromelkamp's cloud based solution, First Akoya.net. We made the move because we valued the relationship we've built with the folks over at Bromelkamp. Compared to other grants management software, we felt that the flexibility and autonomy Akoya.net provides the end user was unparalleled. We've been using the new software for a couple of years and it has been able to grow and adapt to changes within our grants program."

In addition to grants management and contact management, First Akoya.net includes event management and the capability to easily track and measure outcomes. First Akoya.net allows foundation staff to focus on their organization's mission instead of paperwork and administrative processes.

Once installed, First Akoya.net immediately reduces internal IT overhead by eliminating the costs of installed software and hardware. All staff will have access to the database anywhere with an internet connection, and at any time, and are able to



**TeQuion M. Brookins**  
Finance & Operations Officer  
McGregor Fund

automate custom workflows and processes through First Akoya.net's robust CRM integration with Microsoft Office and automatic due diligence with GuideStar Charity Check. The McGregor Fund is using First Akoya.net with eGrant.net (online applications) to leverage operational resources by automating tasks, as First Akoya.net business processes and workflows can automate details and functions that once required regular oversight. This frees staff time to focus more on due diligence, relationships and the foundation's mission.

Do you want to join the revolution? Contact Bromelkamp Company LLC for more information, register for a demonstration or schedule a private tour: [info@bromelkamp.com](mailto:info@bromelkamp.com)

#### **About The McGregor Fund\***

WE BELIEVE IN: The dignity of every human being | The right of every person to move to the highest possible state of freedom and independence, while also recognizing our interdependence

WE ENDEAVOR TO BRING TO OUR RELATIONSHIPS: Integrity, trust and reliability | Compassion and sensitivity

Humility and patience | Adaptability and openness to learning | Accountability for ourselves and the organizations with which we work

WE VALUE THESE APPROACHES TO PROBLEM SOLVING: Persistence and tenacity | Collaboration and shared learning |

Appropriate risk taking

WE VALUE THESE RESULTS FROM THE FUND'S GRANT INVESTMENTS: Strong communities and institutions | Effective leadership and good governance

\*Adapted from The McGregor Fund website: <http://www.mcgregorfund.org/>

#### **About First Akoya.net**

First Akoya.net is a dynamic tool that meets the grants management needs of corporate, family and private foundations, as well as government agencies. Users praise its flexible, web-based CRM and grants management and note that it can be easily customized to match their unique processes. Users can access information from a computer, tablet or mobile device, anywhere, at any time, even offline! It requires minimal or no IT staff and no server because it is a cloud based solution hosted by Bromelkamp Company. This is the new generation of grants management. To learn more visit: <https://bromelkamp.com/products/first-akoya-net>

#### **About eGrant.net**

eGrant.net is Bromelkamp Company's flexible and efficient online applicant portal. With eGrant.net, organizations are able to eliminate paper waste, streamline their application process, and ensure data accuracy. Like all of Bromelkamp Company's products there are no contracts, free updates for life, and unparalleled support. To learn more visit: <https://bromelkamp.com/products/egrant-net>

#### **About Bromelkamp Company LLC**

Bromelkamp Company LLC's mission is to foster the work of grant makers through technology and advice that enables effectiveness and innovation. Our vision is that our clients are free to focus on the mission of their own organizations because of us. At Bromelkamp Company we are deliver outstanding

service and provide personalized customer support. Your needs are where we start, and we are committed to your ongoing success. Learn more about Bromelkamp Company LLC and our software solutions at <http://www.bromelkamp.com/>.

**For more information on Bromelkamp Company contact:**

Meghan Davignon, Director of Business Development

612-767-6701 x22

[meghan@bromelkamp.com](mailto:meghan@bromelkamp.com)